



Criteria	Rank	Actual	Lowest	Low Quartile	Median	Upper Quartile	Highest	Sample Size
8 Temp margin % Temp T/O (RQ)	58 %	22.97 %	9.06 %	16.84 %	21.78 %	26.40 %	33.37 %	153
9 Avg Placement Salary (APS) (RQ)	90 %	£33,804	£12,769	£15,987	£19,359	£26,997	£56,722	155
10 Avg Invoice Value - Permanent (RQ)	85 %	£7,459	£1,078	£2,134	£3,155	£4,021	£13,046	158
11 Avg Invoice Value % Avg Contract Salary (RQ)	95 %	23.09 %	7.40 %	13.87 %	18.78 %	22.02 %	24.87 %	104
30 NDR % T/O (RQ)	73 %	57.86 %	10.87 %	28.99 %	35.23 %	58.98 %	99.78 %	158
31 Avg Invoice % Avg Placement Salary (RQ)	92 %	22.06 %	8.44 %	14.89 %	17.21 %	19.46 %	25.78 %	154

Criteria with (*) indicates that a lower value indicates a stronger performance.